# Project Fact Sheet Report



#### **FACT SHEET**

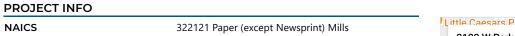
#### **PROJECT D-M**

#### BUSINESS RETENTION & EXPANSION

**Project Type** 

#### ADVANCED MANUFACTURING

Industry



SPACE 250,000 SF Manufacturing
FACILITY Lease space - build to suit

LEASE TERM10 YearsBREAK GROUNDMarch 2021BEGIN OPERATIONSMarch 2022

#### **EMPLOYMENT**

**3**15

250 New Jobs 65 Retained Jobs

#### **CAPITAL INVESTMENT**



\$45.0M

\$30.0M Buildings & Improvements \$15.0M Furniture, Fixtures, & Equipment

#### **PAYROLL**



\$45,000

New Avg Annual Salary \$60,000 Avg Annual Salary for Retained

\*At Full Ops in Year 3

\$15.8M\* Total Annual Payroll

\$11.7M New Annual Payroll \$4.1M Retained Annual Payroll

#### DESCRIPTION

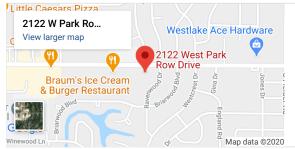
Project D-M represents an existing business seeking to co-locate its manufacturing facility with its existing sales/distribution office. The company currently employs 65 workers in the city at an annual salary of \$60,000. The company would invest \$45.0M in the new facility which will be leased and hire 250 new workers making \$45,000 per year on average.

#### **COMMUNITY FIT**

Project D-M will advance our ED strategy by expanding our Advanced Manufacturing sector. The company's largest supplier is located with in the region which will help will magnify the company's impact. In the 12 years since the company's first office opened in the community, the company has proved to be an excellent corporate citizen through leading volunteerism and financial donations to the United Way. More than 200 of the new positions to be hired will be accessible our local available workforce.

#### RECOMMENDATIONS

ED Corporation recommends granting a 100% property tax abatement on the company's taxable inventories for the next 10 years and a 5-year property tax abatement on FF&E property phasing down from 100% to 20% in 20% increments. Additionally, we recommend a \$1.0M grant to help pay for necessary infrastructure improvements.



#### **ADDRESS**

2122 W Park Row Dr, Arlington, TX 76013, USA

#### SITE NOTES

Highway Access and Loading Areas

#### **COMPANY INFO**

Company NameConfidentialYear Established1949State of FormationNew YorkBusiness StructureC CorpOwnershipPublic

#### **CURRENT OPERATIONS**

 NAICS
 561499

 Space
 150,000 SF

 Facility
 Lease

 Market Value of Property
 \$7.5M

#### **COMPANY NOTES**

The company is in a strong financial position and cash reserves will fund the expansion. The company's CEO and CFO have been in place for more than 5 years and have passed our background check.



# Summary Impact Report



#### **IMPACT REPORT - CURRENT & EXPANSION**

#### **PROJECT D-M**

Proposal

Business Retention & Expansion

#### City of Arlington



#### **JOBS**



250.0 New Jobs @ \$45,000 65.0 Retained Jobs @ \$60,000

315.0 Direct Jobs @ \$50,909

#### **SALARIES**



\$46,902 Avg

\$50,909 Direct \$40,992 Spin-off

#### CAPITAL INVEST.



\$45.0M

Buildings + FF&E

NET BENEFITS	\$2,365,407

Present Value \$1,849,560

#### BENEFITS

Benefits Subtotal	\$4,286,936
Miscellaneous Taxes and User Fees	\$357,771
Utility Franchise Fees	\$277,223
Utility Revenue	\$1,287,245
Building Permits and Fees	\$0
Hotel Occupancy Taxes	\$6,159
New Residential Property Taxes	\$48,891
Inventory Property Taxes	\$796,210
FF&E Property Taxes*	\$405,600
Real Property Taxes*	\$93,600
Sales Taxes	\$1,014,236

#### **COSTS**

Costs Subtotal	(\$1,921,529)
Cost of Utility Services	(\$1,286,534)
Cost of Government Services	(\$634,994)

\*Above values exclude
Property Tax Abatement \$2,293,148

# \$1,000,000 \$4,000 Total Incentive Per New Job 23.7% 4.0 Yrs Rate of Return Payback Period \$2.4m \$1.0m \$1.0m Cumulative Net Benefits

#### **NET BENEFITS OVER 10 YEARS**

CITY		\$2,365,407
COUNTY	\$1,341,954	
SCHOOL DISTRICT	\$1,567,834	
OTHER		\$2,133,948



# Detailed Impact Report

#### Project D-M - Impact Report - Current & Expansion



#### Proposal

Project Type: Business Retention & Expansion

**Industry:** Advanced Manufacturing **Prepared By:** ED Corporation

#### **Purpose & Limitations**

This report presents the results of an economic and fiscal analysis undertaken by ED Corporation using Impact DashBoard, a customized web application developed by Impact DataSource, LLC.

Impact DashBoard utilizes estimates, assumptions, and other information developed by Impact DataSource from its independent research effort detailed in a custom user guide prepared for ED Corporation.

This report, generated by the Impact DashBoard application, has been prepared by ED Corporation to assist economic development stakeholders in making an evaluation of the economic and fiscal impact of business activity in the community. This report does not purport to contain all of the information that may be needed to conclude such an evaluation. This report is based on a variety of assumptions and contains forward-looking statements concerning the results of operations of the subject firm. ED Corporation made reasonable efforts to ensure that the project-specific data entered into Impact DashBoard reflects realistic estimates of future activity. Estimates of future activity involve known and unknown risks and uncertainties that could cause actual results, performance, or events to differ materially from those expressed or implied in this report.

ED Corporation and Impact DataSource make no representation or warranty as to the accuracy or completeness of the information contained herein, and expressly disclaim any and all liability based on or relating to any information contained in, or errors or omissions from, this information or based on or relating to the use of this information.

#### Introduction

This report presents the results of an economic impact analysis performed using Impact DashBoard, a model developed by Impact DataSource. The report estimates the impact that a potential project will have on the local economy and estimates the costs and benefits for local taxing districts over a 10-year period.

#### **Description of the Project**

Project D-M represents an existing business seeking to co-locate its manufacturing facility with its existing sales/distribution office. The company currently employs 65 workers in the city at an annual salary of \$60,000. The company would invest \$45.0M in the new facility which will be leased and hire 250 new workers making \$45,000 per year on average.

#### **Existing & Expanded Operations**

The Project under analysis represents the expansion of an existing business. The table below illustrates the economic impact over the next 10 years including both the current and expanded operations.

ECONOMIC IMPACT OF CURRENT & EXPANDED OPERATIONS OVER 10 YEARS IN CITY OF ARLINGTON			
	CURRENT OPERATIONS	EXPANSION	CURRENT & EXPANDED OPERATIONS
JOBS			
Direct	65.0	250.0	315.0
Spin-off	20.0	229.8	249.7
Jobs Total	85.0	479.8	564.7
SALARIES			
Direct	\$42,703,912	\$114.14M	\$156.84M
Spin-off	\$16,174,587	\$78,845,473	\$95,020,060
Salaries Total	\$58,878,499	\$192.98M	\$251.86M

The table below summarizes the fiscal impact, the net benefits for local taxing districts, over the next 10 years including both the current and expanded operations.

FISCAL IMPACT OF CURRENT & EXPANDED OPERATIONS OVER 10 YEARS				
	NET BENEFITS			
	CURRENT OPERATIONS	EXPANSION	CURRENT & EXPANDED OPERATIONS	
City of Arlington	\$1,077,162	\$1,288,246	\$2,365,407	
Tarrant County	\$168,383	\$1,173,571	\$1,341,954	
Arlington ISD	\$193,826	\$1,374,008	\$1,567,834	
Tarrant County Hospital	\$168,322	\$1,182,274	\$1,350,596	
Tarrant County College	\$97,628	\$685,725	\$783,353	
	\$1,705,320	\$5,703,823	\$7,409,143	

The remainder of this report will focus on the total combined economic and fiscal impact associated with the current and expanded operations.

#### **Economic Impact Overview**

The table below summarizes the economic impact of the project over the first 10 years in terms of job creation, salaries paid to workers, and taxable sales.

SUMMARY OF ECONOMIC IMPACT OVER 10 YEARS IN CITY OF ARLINGTON					
IMPACT	DIRECT	SPIN-OFF	TOTAL		
Jobs	315.0	249.7	564.7		
Annual Salaries/Wages at Full Ops (Yr 3)	\$15,762,060	\$9,622,110	\$25,384,170		
Salaries/Wages over 10 Years	\$156.84M	\$95,020,060	\$251.86M		
Taxable Sales/Purchases in City of Arlington	\$51,990,684	\$5,938,754	\$57,929,437		

Totals may not sum due to rounding

The Project may result in new residents moving to the community and potentially new residential properties being constructed as summarized below.

SUMMARY OF POPULATION IMPACT OVER 10 YEARS IN CITY OF ARLINGTON					
IMPACT	DIRECT	SPIN-OFF	TOTAL		
Workers who will move to City of Arlington	18.3	16.8	35.0		
New residents in City of Arlington	47.5	43.6	91.1		
New residential properties constructed in City of Arlington	2.7	2.5	5.3		
New students to attend local school district	9.1	8.4	17.5		

Totals may not sum due to rounding

The new taxable property to be supported by the Project over the next 10 years is summarized in the following table.

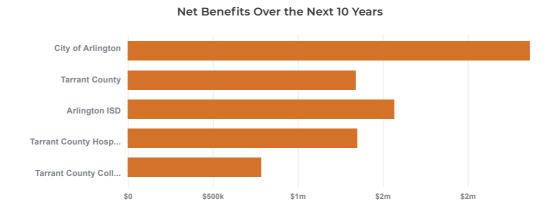
SUMMARY OF TAXABLE PROPERTY OVER THE FIRST 10 YEARS IN CITY OF ARLINGTON							
YR.	NEW RESIDENTIAL PROPERTY	LAND	BUILDINGS	FF&E	INVENTORIES	NON- RESIDENTIAL PROPERTY	TOTAL PROPERTY
1	\$308,906	\$0	\$31,500,000	\$17,000,000	\$12,000,000	\$60,500,000	\$60,808,906
2	\$630,167	\$0	\$32,100,000	\$15,500,000	\$12,160,000	\$59,760,000	\$60,390,167
3	\$803,463	\$0	\$32,712,000	\$14,000,000	\$12,323,200	\$59,035,200	\$59,838,663
4	\$819,533	\$0	\$33,336,240	\$12,500,000	\$12,489,664	\$58,325,904	\$59,145,437
5	\$835,923	\$0	\$33,972,965	\$11,000,000	\$12,659,457	\$57,632,422	\$58,468,345
6	\$852,642	\$0	\$34,622,424	\$9,500,000	\$12,832,646	\$56,955,071	\$57,807,712
7	\$869,694	\$0	\$35,284,873	\$8,000,000	\$13,009,299	\$56,294,172	\$57,163,866
8	\$887,088	\$0	\$35,960,570	\$6,500,000	\$13,189,485	\$55,650,055	\$56,537,144
9	\$904,830	\$0	\$36,649,781	\$5,000,000	\$13,373,275	\$55,023,056	\$55,927,887
10	\$922,927	\$0	\$37,352,777	\$5,000,000	\$13,560,741	\$55,913,518	\$56,836,444

#### **Fiscal Impact Overview**

The Project will generate additional benefits and costs, a summary of which is provided below. The source of specific benefits and costs are provided in greater detail for each taxing district on subsequent pages.

FISCAL NET BENEFITS OVER THE NEXT 10 YEARS				
	BENEFITS	COSTS	NET BENEFITS	PRESENT VALUE*
City of Arlington	\$4,286,936	(\$1,921,529)	\$2,365,407	\$1,849,560
Tarrant County	\$1,579,163	(\$237,210)	\$1,341,954	\$1,040,552
Arlington ISD	\$8,439,885	(\$6,872,050)	\$1,567,834	\$1,213,820
Tarrant County Hospital	\$1,350,596	\$0	\$1,350,596	\$1,045,874
Tarrant County College	\$783,353	\$0	\$783,353	\$606,612
Total	\$16,439,932	(\$9,030,788)	\$7,409,143	\$5,756,419

<sup>\*</sup>The Present Value of Net Benefits expresses the future stream of net benefits received over several years as a single value in today's dollars. Today's dollar and a dollar to be received at differing times in the future are not comparable because of the time value of money. The time value of money is the interest rate or each taxing entity's discount rate. This analysis uses a discount rate of 5.0% to make the dollars comparable.



#### **Public Support Overview**

 $\ensuremath{\mathsf{A}}$  summary of the total Public Support modeled in this analysis is shown below.

	VALUE OF PUBLIC SUPPORT UNDER CONSIDERATION			
	PROPERTY TAX INCENTIVE	NON-TAX INCENTIVE	TOTAL	
City of Arlington	\$2,293,148	\$1,000,000	\$3,293,148	
Tarrant County	\$0	\$0	\$0	
Arlington ISD	\$0	\$0	\$0	
Tarrant County Hospital	\$0	\$0	\$0	
Tarrant County College	\$0	\$0	\$0	
Total	\$2,293,148	\$1,000,000	\$3,293,148	

#### **City of Arlington Fiscal Impact**

The table below displays the estimated additional benefits, costs, and net benefits to be received by City of Arlington over the next 10 years of the Project.

NET BENE	FITS OVER 10 YEARS: CITY OF	ARLINGTON	
BENEFITS	CURRENT	EXPANSION	TOTAL
Sales Taxes	\$603,002	\$411,233	\$1,014,236
Real Property Taxes*	\$93,600	\$0	\$93,600
FF&E Property Taxes*	\$124,800	\$280,800	\$405,600
Inventory Property Taxes	\$249,600	\$546,610	\$796,210
New Residential Property Taxes	\$0	\$48,891	\$48,891
Hotel Occupancy Taxes	\$6,159	\$0	\$6,159
Building Permits and Fees	\$0	\$0	\$0
Utility Revenue	\$214,943	\$1,072,302	\$1,287,245
Utility Franchise Fees	\$46,263	\$230,961	\$277,223
Miscellaneous Taxes and User Fees	\$59,785	\$297,986	\$357,771
Benefits Subtotal	\$1,398,153	\$2,888,783	\$4,286,936
osts	CURRENT	EXPANSION	TOTAL
Cost of Government Services	(\$106,048)	(\$528,946)	(\$634,994)
Cost of Utility Services	(\$214,943)	(\$1,071,591)	(\$1,286,534)
Costs Subtotal	(\$320,991)	(\$1,600,538)	(\$1,921,529)
et Benefits	\$1,077,162	\$1,288,246	\$2,365,407

<sup>\*</sup>Excludes Property Tax Abatement valued at \$2,293,148

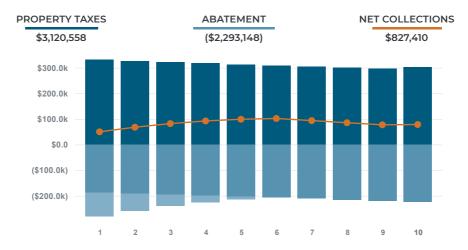
#### Annual Fiscal Net Benefits for City of Arlington



#### Tax Incentives

The following property tax incentive is modeled for City of Arlington in this analysis.





#### **Non-Tax Incentives**

City of Arlington is considering the following non-tax incentives for the Project.

NON-TAX INCENTIVES UNDER CONSIDERATION		
YEAR	NON-TAX INCENTIVE	
1	\$400,000	
2	\$400,000	
3	\$200,000	
Total	\$1,000,000	

The graph below depicts the non-tax incentives modeled in this analysis versus the cumulative net benefits to City of Arlington. The intersection indicates the length of time until the incentives are paid back.

Non-Tax Incentive vs. Net Benefits for City of Arlington



#### **Tarrant County Fiscal Impact**

The table below displays the estimated additional benefits, costs, and net benefits to be received by Tarrant County over the next 10 years of the Project.

NET BENEFITS OVER 10 YEARS: TARRANT COUNTY					
BENEFITS	CURRENT	EXPANSION	TOTAL		
Real Property Taxes	\$35,100	\$768,670	\$803,770		
FF&E Property Taxes	\$46,800	\$196,560	\$243,360		
Inventory Property Taxes	\$93,600	\$204,979	\$298,579		
New Residential Property Taxes	\$0	\$62,484	\$62,484		
Miscellaneous Taxes and User Fees	\$19,217	\$151,753	\$170,970		
Benefits Subtotal	\$194,717	\$1,384,446	\$1,579,163		
COSTS	CURRENT	EXPANSION	TOTAL		
Cost of Government Services	(\$26,334)	(\$210,875)	(\$237,210)		
Costs Subtotal	(\$26,334)	(\$210,875)	(\$237,210)		
Net Benefits	\$168,383	\$1,173,571	\$1,341,954		

#### **Annual Fiscal Net Benefits for Tarrant County**

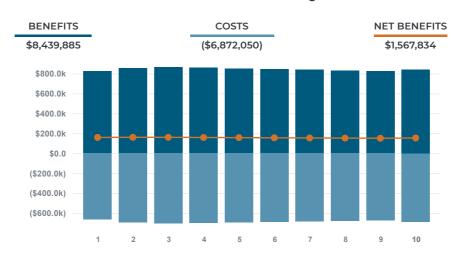


#### **Arlington ISD Fiscal Impact**

The table below displays the estimated additional benefits, costs, and net benefits to be received by Arlington ISD over the next 10 years of the Project.

NET BENEFITS OVER 10 YEARS: ARLINGTON ISD					
BENEFITS	CURRENT	EXPANSION	TOTAL		
Real Property Taxes	\$194,800	\$4,266,022	\$4,460,823		
FF&E Property Taxes	\$259,734	\$1,090,883	\$1,350,617		
Inventory Property Taxes	\$519,468	\$1,137,606	\$1,657,074		
New Residential Property Taxes	\$0	\$128,744	\$128,744		
Addtl. State & Federal School Funding	\$0	\$842,627	\$842,627		
Benefits Subtotal	\$974,002	\$7,465,882	\$8,439,885		
COSTS	CURRENT	EXPANSION	TOTAL		
Cost to Educate New Students	\$0	(\$786,647)	(\$786,647)		
Reduction in State School Funding	(\$780,176)	(\$5,305,227)	(\$6,085,403)		
Costs Subtotal	(\$780,176)	(\$6,091,874)	(\$6,872,050)		
Net Benefits	\$193,826	\$1,374,008	\$1,567,834		

#### Annual Fiscal Net Benefits for Arlington ISD



#### **Tarrant County Hospital Fiscal Impact**

The table below displays the estimated additional benefits, costs, and net benefits to be received by Tarrant County Hospital over the next 10 years of the Project.

NET BENEFITS	OVER 10 YEARS: TARRANT C	OUNTY HOSPITAL	
BENEFITS	CURRENT	EXPANSION	TOTAL
Real Property Taxes	\$33,664	\$737,230	\$770,895
FF&E Property Taxes	\$44,886	\$188,520	\$233,406
Inventory Property Taxes	\$89,772	\$196,595	\$286,366
New Residential Property Taxes	\$0	\$59,928	\$59,928
Benefits Subtotal	\$168,322	\$1,182,274	\$1,350,596
COSTS	CURRENT	EXPANSION	TOTAL
None Estimated	\$0	\$0	\$0
Costs Subtotal	\$0	\$0	\$0
Net Benefits	\$168,322	\$1,182,274	\$1,350,596

#### Annual Fiscal Net Benefits for Tarrant County Hospital



#### **Tarrant County College Fiscal Impact**

The table below displays the estimated additional benefits, costs, and net benefits to be received by Tarrant County College over the next 10 years of the Project.

NET BENEFITS OVER 10 YEARS: TARRANT COUNTY COLLEGE				
BENEFITS	CURRENT	EXPANSION	TOTAL	
Real Property Taxes	\$19,525	\$427,598	\$447,123	
FF&E Property Taxes	\$26,034	\$109,343	\$135,377	
Inventory Property Taxes	\$52,068	\$114,026	\$166,094	
New Residential Property Taxes	\$0	\$34,759	\$34,759	
Benefits Subtotal	\$97,628	\$685,725	\$783,353	
COSTS	CURRENT	EXPANSION	TOTAL	
None Estimated	\$0	\$0	\$0	
Costs Subtotal	\$0	\$0	\$0	
Net Benefits	\$97,628	\$685,725	\$783,353	

#### Annual Fiscal Net Benefits for Tarrant County College



#### Overview of Methodology

The Impact DashBoard model combines project-specific attributes with community data, tax rates, and assumptions to estimate the economic impact of the Project and the fiscal impact for local taxing districts over a 10-year period.

The economic impact as calculated in this report can be categorized into two main types of impacts. First, the direct economic impacts are the jobs and payroll directly created by the Project. Second, this economic impact analysis calculates the spin-off or indirect and induced impacts that result from the Project. Indirect jobs and salaries are created in new or existing area firms, such as maintenance companies and service firms, that may supply goods and services for the Project. In addition, induced jobs and salaries are created in new or existing local businesses, such as retail stores, gas stations, banks, restaurants, and service companies that may supply goods and services to new workers and their families.

The economic impact estimates in this report are based on the Regional Input-Output Modeling System (RIMS II), a widely used regional input-output model developed by the U. S. Department of Commerce, Bureau of Economic Analysis. The RIMS II model is a standard tool used to estimate regional economic impacts. The economic impacts estimated using the RIMS II model are generally recognized as reasonable and plausible assuming the data input into the model is accurate or based on reasonable assumptions. Impact DataSource utilizes adjusted county-level multipliers to estimate the impact occurring at the sub-county level.

Two types of regional economic multipliers were used in this analysis: an employment multiplier and an earnings multiplier. An employment multiplier was used to estimate the number of indirect and induced jobs created or supported in the area. An earnings multiplier was used to estimate the amount of salaries to be paid to workers in these new indirect and induced jobs. The employment multiplier shows the estimated number of total jobs created for each direct job. The earnings multiplier shows the estimated amount of total salaries paid to these workers for every dollar paid to a direct worker. The multipliers used in this analysis are listed below:

322121 PAPER (EXCEPT NEWSPRINT) MILLS	CITY OF ARLINGTON	
Employment Multiplier	(Type II Direct Effect)	1.9191
Earnings Multiplier	(Type II Direct Effect)	1.6908

Most of the revenues estimated in this study result from calculations relying on (1) attributes of the Project, (2) assumptions to derive the value of associated taxable property or sales, and (3) local tax rates. In some cases, revenues are estimated on a per new household, per new worker, or per new school student basis.

The company or Project developer was not asked, nor could reasonably provide data for calculating some other revenues. For example, while the city will likely receive revenues from fines paid on speeding tickets given to new workers, the company does not know the propensity of its workers to speed. Therefore, some revenues are calculated using an average revenue approach.

This approach uses relies on two assumptions:

- 1. The taxing entity has two general revenue sources: revenues from residents and revenues from businesses.
- 2. The taxing entity will collect (a) about the same amount of miscellaneous taxes and user fees from each new household that results from the Project as it currently collects from existing households on average, and (b) the same amount of miscellaneous taxes and user fees from the new business (on a per worker basis) will be collected as it collects from existing businesses.

In the case of the school district, some additional state and federal revenues are estimated on a per new school student basis consistent with historical funding levels.

Additionally, this analysis sought to estimate the additional expenditures faced by local jurisdictions to provide services to new households and new businesses. A marginal cost approach was used to calculate these additional costs.

This approach relies on two assumptions:

- 1. The taxing entity spends money on services for two general groups: revenues from residents and revenues from businesses.
- 2. The taxing entity will spend slightly less than its current average cost to provide local government services (police, fire, EMS, etc.) to (a) new residents and (b) businesses on a per worker basis.

In the case of the school district, the marginal cost to educate new students was estimated based on a portion of the school's current expenditures per student and applied to the headcount of new school students resulting from the Project.

Additionally, this analysis seeks to calculate the impact on the school district's finances from the Project by generally, and at a summary level, mimicking the district's school funding formula.

According to the Texas Education Agency, any property added to local tax rolls, and the local taxes that this generates, reduces the amount of state funding equivalent to local taxes collected for maintenance and operations. The school district retains local taxes received for debt services and the corresponding state funding is not reduced.

However, according to the Texas Education Agency, the school district will receive state aid for each new child that moves to the District. The additional revenues for the school district are calculated in this analysis.

#### **About Impact DataSource**

Established in 1993, Impact DataSource is an Austin, Texas-based economic consulting firm. Impact DataSource provides high-quality economic research, specializing in economic and fiscal impact analyses. The company is highly focused on supporting economic development professionals and organizations through its consulting services and software. Impact DataSource has conducted thousands of economic impact analyses of new businesses, retention and expansion projects, developments, and activities in all industry groups throughout the U.S.

For more information on Impact DataSource, LLC and our product Impact DashBoard, please visit our website <a href="https://www.impactdatasource.com">www.impactdatasource.com</a>

#### **Appendix**

CITY OF ARLINGTON PROPERTY TAX ABATEMENT						
YR.	LAND	BUILDINGS	FF&E	INVENTORIES	TOTAL	
1	\$0	\$187,200	\$93,600	\$0	\$280,800	
2	\$0	\$190,944	\$67,392	\$0	\$258,336	
3	\$0	\$194,763	\$44,928	\$0	\$239,691	
4	\$0	\$198,658	\$26,208	\$0	\$224,866	
5	\$0	\$202,631	\$11,232	\$0	\$213,863	
6	\$0	\$206,684	\$0	\$0	\$206,684	
7	\$0	\$210,818	\$0	\$0	\$210,818	
8	\$0	\$215,034	\$0	\$0	\$215,034	
9	\$0	\$219,335	\$0	\$0	\$219,335	
10	\$0	\$223,721	\$0	\$0	\$223,721	
Total	\$0	\$2,049,788	\$243,360	\$0	\$2,293,148	

	CITY OF ARLIN	IGTON PROPERTY TAX ABA	TEMENT SCHEDULE	
YR.	LAND	BUILDINGS	FF&E	INVENTORIES
1	0.0%	100.0%	100.0%	0.0%
2	0.0%	100.0%	80.0%	0.0%
3	0.0%	100.0%	60.0%	0.0%
4	0.0%	100.0%	40.0%	0.0%
5	0.0%	100.0%	20.0%	0.0%
6	0.0%	100.0%	0.0%	0.0%
7	0.0%	100.0%	0.0%	0.0%
8	0.0%	100.0%	0.0%	0.0%
9	0.0%	100.0%	0.0%	0.0%
10	0.0%	100.0%	0.0%	0.0%



### Submitted Data Form

#### Data Form Submitted Sep 13, 2020

**Email:** Michael@DunderMifflin.com **Template:** Complete Data Form



#### SUMMARY

#### Welcome

• This Project represents An EXISTING Business Currently Operating in your Community.

#### **Current Operations**

- The Project has a site at 2122 W Park Row Dr, Arlington, TX 76013, USA that we Lease . Current lease ends at June 2022
- The Project occupies 150,000 square feet with uses including Office and Warehouse
- The primary NAICS code associated with the current operation is 561499 All Other Business Support Services
- We currently employ 65 people in the community with an average salary of \$60,000
- The market value of the Project's current property is:
  - Land: \$0
  - o Buildings: \$1,500,000
  - o FF&E: \$2,000,000
  - o Inventories: \$4,000,000
- The Project currently supports:
  - o \$75,000 in annual Taxable Purchases
  - o \$3,000,000 in annual Taxable Sales
  - o 50 Local Hotel Nights

#### Expansion

- The Project's Plans include Lease space build to suit with an anticipated lease length of 10 Years years
- The Project will break ground on March 2021 and begin operation on March 2022
- The Project is considering a site at 2122 W Park Row Dr, Arlington, TX 76013, USA and requires the following site requirements: Highway
  Access and Loading Areas
- $\bullet \ \ \, \text{The Project desires $\textbf{250,000}$ total square feet of space with uses to include $\textbf{Manufacturing}$}$
- The primary NAICS code associated with this Project is 322121 Paper (except Newsprint) Mills
- The Project will create 250 jobs in the community and pay salaries/earnings of \$45,000
- The Company will provide benefits for its workers. Benefits will be valued at \$12,500 per year Eligibility requirements for benefits include Must be employed 90 days before health insurance coverage begins.
- Land acquisition and capital investment will total \$45,000,000
- This Project will support **\$8,000,000** in annual Inventories
- This Project will support **\$0** in annual Taxable Purchases or Sales
- This Project will support **0** Local Hotel Nights

#### Supporting Details

- Additional background was provided.
- **0** document(s) uploaded.

#### Company

- The Company's information is as follows:
  - o Dunder Mifflin
  - o 1345 6th Ave, New York, NY 10105, USA
  - Sabre, Inc
  - o www.dundermifflin.com
- The Company's background is as follows:
  - o Year Established: 1949
  - o State of Formation: New York
  - o Business Structure: **C Corp**
  - o Ownership: Public
- Questions regarding the Project will be directed to:
  - Michael Scott
  - o Regional Manager
  - o 555-555-555
  - Michael@DunderMifflin.com

My name is	M	ichael Scott	
My email address is	Michael@DunderMifflin.com		
l am	an employee o	of the business	~
NDEDSTAND VOLUD DDG	NECT		
NDERSTAND YOUR PRO	My project i	epresents	
	A <b>NEW</b> Business or Development to your Community	An <b>EXISTING</b> Business Currently Operating in your Community.	
OPERATIONS - SITE			
CURRENT SITE ADDRESS 2122 W Park Row Dr, Arling	ton, TX 76013, USA		
OWN			
✓ LEASE			
OTHER			
DATE CURRENT LEASE ENDS			
June 2022			
OPERATIONS - SQUARE	FOOTAGE		
OPERATIONS - SQUARE	FOOTAGE How much space do y	ou currently occupy?	
OPERATIONS - SQUARE		ou currently occupy?	
DPERATIONS - SQUARE	How much space do y  USE  MANUFACTURING	CURRENT SF	
OPERATIONS - SQUARE	How much space do y  USE  MANUFACTURING  OFFICE	0 50,000	
OPERATIONS - SQUARE	How much space do y  USE  MANUFACTURING	0 50,000	
DPERATIONS - SQUARE	How much space do y  USE  MANUFACTURING  OFFICE  RETAIL	0 50,000	
	How much space do y  USE  MANUFACTURING  OFFICE  RETAIL  WAREHOUSE  TOTAL	CURRENT SF  0  50,000  0  100,000	
OPERATIONS - SQUARE	How much space do y  USE  MANUFACTURING  OFFICE  RETAIL  WAREHOUSE  TOTAL	0 50,000 0 100,000 150,000	

#### **CURRENT OPERATIONS - JOBS & SALARIES** Tell us about your current employment level NUMBER OF EXISTING EMPLOYEES WORKING AT THE COMPANY'S LOCAL FACILITY 65 AVERAGE ANNUAL SALARIES PAID TO EXISTING EMPLOYEES \$60,000 **CURRENT OPERATIONS - PROPERTY** Identify the market value of the Company's taxable property currently on the tax rolls. PROPERTY TYPE MARKET VALUE LAND \$0 BUILDINGS & OTHER REAL PROPERTY IMPROVEMENTS \$1,500,000 FURNITURE, FIXTURES, & EQUIPMENT \$2,000,000 TAXABLE INVENTORIES \$4,000,000 TOTAL \$7,500,000 **CURRENT OPERATIONS - OTHER ACTIVITY** Tell us about other levels of current activity CURRENT ANNUAL TAXABLE PURCHASES ? \$75,000 CURRENT ANNUAL TAXABLE SALES ? \$3,000,000 CURRENT ANNUAL HOTEL NIGHTS SUPPORTED 50 **EXPANSION PLANS** Do you plan to hire more workers or make additional capital investments? YES, an Expansion is NO, an Expansion is not planned planned

PLANS		
	Does the Project involve leasing or owning property?	
	PROJECT PLANS	
	LEASE SPACE WITH RENOVATIONS	
	✓ LEASE SPACE - BUILD TO SUIT	
	LAND PURCHASE AND CONSTRUCTION OF A NEW BUILDING	
	PURCHASE OF EXISTING BUILDING(S) WITH RENOVATIONS	
	ADDITION TO EXISTING BUILDING(S) ALREADY OWNED	
	OTHER	
	LEASE TERM IN YEARS (IF APPLICABLE)	
	10 Years	
TIMELINE		
	Help us understand your timeline.	
	DATE YOU PLAN TO BREAK GROUND OR BEGIN RENOVATIONS	

#### SITE

March 2021

March 2022

Tell us about the site under consideration.

SITE ADDRESS, IF KNOWN 2122 W Park Row Dr, Arlington, TX 76013, USA

DATE YOU PLAN TO BEGIN LOCAL OPERATIONS

DESCRIBE ANY SPECIAL SITE REQUIREMENTS Highway Access and Loading Areas

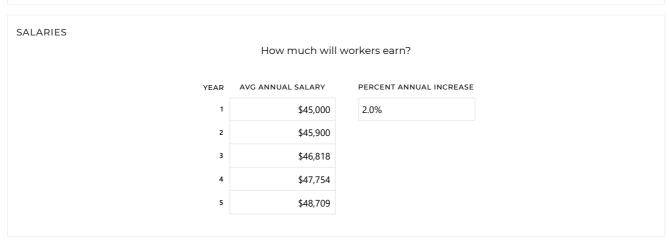
#### SQUARE FOOTAGE

Help us understand the Project's space requirements.

USE	SQUARE FOOTAGE
MANUFACTURING	250,000
OFFICE	0
RETAIL	0
WAREHOUSE	0
TOTAL	250,000

# Tell us what the Company produces. SERVICE OR PRODUCT TO BE PRODUCED AT LOCAL SITE MAIN SERVICE OR PRODUCT PRODUCED COMPANYWIDE PRIMARY NAICS CODE 322121 Paper (except Newsprint) Mills





#### JOB & SALARY DETAIL

Provide details about the positions you will add and the salaries to be paid.

#### **Employment Detail**

JOB POSITION	NUMBER OF EMPLOYEES	AVERAGE SALARY	TOTAL ANNUAL SALARY
Plant Managers	15	\$100,000	\$1,500,000
Laborers	185	\$40,000	\$7,400,000
Service Techs	50	\$47,000	\$2,350,000
	0	\$0	\$0
	0	\$0	\$0
	250		\$11,250,000

Overall Average Annual Salary: \$45,000

#### BENEFITS

Tell us about the benefits offered by the Company.

INDICATE WHICH BENEFITS ARE OFFERED BY THE COMPANY.

✓ PAID TIME OFF

✓ HEALTH INSURANCE

✓ OTHER INSURANCE (DENTAL, VISION, LIFE, OR DISABILITY)

✓ RETIREMENT

TUITION REIMBURSEMENT

OTHER

average annual value of employer-provided benefits  $$12,\!500$ 

DESCRIBE ELIGIBILITY REQUIREMENTS FOR BENEFITS

Must be employed 90 days before health insurance coverage begins.

#### CAPITAL INVESTMENT

	How much v	vill be invested in BUILDINGS & OTHER	the community furniture,	?
		REAL PROPERTY	FIXTURES, &	
YEAR	LAND	IMPROVEMENTS	EQUIPMENT	TOTAL
1	\$0	\$30,000,000	\$15,000,000	\$45,000,000
2	\$0	\$0	\$0	\$0
3	\$0	\$0	\$0	\$0
4	\$0	\$0	\$0	\$0
5	\$0	\$0	\$0	\$0
TOTAL	\$0	\$30,000,000	\$15,000,000	\$45,000,000

#### INVENTORIES

Will the Project include taxable business inventories?

YEAR	INVENTORIES	PERCENT ANNUAL INCREASE
1	\$8,000,000	2.0%
2	\$8,160,000	
3	\$8,323,200	
4	\$8,489,664	
5	\$8,659,457	

#### TAXABLE PURCHASES OR SALES

Indicate the amount of taxable purchases or sales that will be subject to local sales tax, if any.

YEAR	TAXABLE PURCHASES ?	TAXABLE SALES ?
1	\$0	\$0
2	\$0	\$0
3	\$0	\$0
4	\$0	\$0
5	\$0	\$0
% INCREASE	2.0%	2.0%

#### HOTEL NIGHTS & VISITORS

Will the Project have an impact on local hotels?
GENERAL VISITOR

SPENDING PER

YEAR	HOTEL NIGHTS	HOTEL DAILY RATE	HOTEL NIGHT
1	0.0	\$125	\$50
2	0.0	\$128	\$51
3	0.0	\$130	\$52
4	0.0	\$133	\$53
5	0.0	\$135	\$54
% INCREASE	0.0%	2.0%	2.0%

#### ADDITIONAL PROJECT BACKGROUND

Please provide any additional background that would be helpful in reviewing the Project.

ADDITIONAL BACKGROUND
Applying for a property tax abatement.

DOCUMENTS				
	N	No Documents		
		les onto this area to upload the	am	
	Drag and drop in	ies onto tins area to aproud the		
NY INFO	عدر المح	about the Company.		
COMPANY NAME	ren us	about the company.		
Dunder Mifflin				
IS COMPANY NAME CON	IDENTIAL?			
YES NO				
COMPANY HEADQUAR	ERS ADDRESS			
1345 6th Ave, New Yo	k, NY 10105, USA			
NAME OF PARENT CON	DANY IF ADDITION IS			
Sabre, Inc	PANY, IF APPLICABLE			
COMPANY WEBSITE				
www.dundermifflin.co	n ————————————————————————————————————			
NY BACKGROUND				
	Tell us	about the Company.		
YEAR ESTABLISHED				
1545				
STATE OF FORMATION				
New York				
BUSINESS STRUCTURE				
C Corp				

	Help us understand the distribution of the Company's current worldwide employment.	
	Theip as an acistana the distribution of the company's current workawae employment.	
	WORKERS EMPLOYED IN THE STATE	
	100	
	WORKERS EMPLOYED IN THE USA	
	1,000	
	WORKERS EMPLOYED WORLDWIDE	
	1,000	
INT OF	CONTACT	
INT OF	CONTACT  Who should we contact regarding questions about the Project?	
INT OF		
PINT OF	Who should we contact regarding questions about the Project?	
INT OF	Who should we contact regarding questions about the Project?	
INT OF	Who should we contact regarding questions about the Project?  NAME  Michael Scott	
VINT OF	Who should we contact regarding questions about the Project?  NAME  Michael Scott	
INT OF	Who should we contact regarding questions about the Project?  NAME  Michael Scott	
OINT OF	Who should we contact regarding questions about the Project?  NAME  Michael Scott	
OINT OF	Who should we contact regarding questions about the Project?  NAME  Michael Scott	
INT OF	Who should we contact regarding questions about the Project?  NAME Michael Scott  TITLE Regional Manager	
INT OF	Who should we contact regarding questions about the Project?  NAME Michael Scott  TITLE Regional Manager	
INT OF	Who should we contact regarding questions about the Project?  NAME Michael Scott  TITLE Regional Manager	
INT OF	Who should we contact regarding questions about the Project?  NAME Michael Scott  TITLE Regional Manager  PHONE NUMBER 555-555-5555	
INT OF	Who should we contact regarding questions about the Project?  NAME Michael Scott  TITLE Regional Manager  PHONE NUMBER 555-555-5555	